



PHARMACEUTICAL
STRATEGIES GROUP

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ACCOUNT EXECUTIVE, PHARMACY SUPPLY CHAIN SERVICES

Description:

This position will be responsible for client relationships with PSG's hospital and health plan clients taking advantage of PSG's pharmacy supply chain services, including 340b and GPO pharmacy management services.

Responsibilities will include all phases of client life cycle. Specific functions include:

- Client relationship ownership and management
- Client contract negotiation/execution
- Maintain Client Relationship Management (CRM) for assigned accounts
- Client contract administration/management
- Serve as client-facing subject matter expert on pharmacy supply chain operations including 340B and GPO program administration
- Support client implementations and ongoing service
- Serve as the "voice of the client" to internal partners and external vendors
- Coordinate internal work teams to execute client deliverables
- Stay abreast of industry development in pharmacy benefits management and supply chain management

Desired Skills:

- Experience as PBM account executive, employer group segment is ideal
- Knowledge of the PBM industry and pharmacy services required
- Preferred background of 1-3 years as a PBM account executive or account manager
- College degree (preferred but not required)
- Proficient in Microsoft Office, with extensive experience working with Excel
- Detail-oriented
- Solid, independent worker
- Creativity and flexibility are a must. PSG is a dynamic environment and requires a candidate that is comfortable facing new challenges
- Ability for some travel

Salary and Benefits:

Salary is negotiable based on background and experience. Benefits include full medical, pharmacy, dental, vision, life and disability insurance, paid vacation, sick leave, 401k match and annual bonus potential.

Location:

Flexible, position may be home-office based.

Contact:

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